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THE OREGON GIANTS
FINEST GIANT RUFFLED PANSIES

UPPER MOUNTAIN of Agriculture.



GROWN IN THE
MERTON G. ELLIS BULB GARDENS
CANBY, OREGON

Oregon Giant Pansy Seed

FINEST FLORISTS' MIXTURE



600 Seeds\$1.00

Trial Packet of 175 Seeds.....35c

We list Pansy Seed by the packet only. We aim at quality rather than quantity and we are often not able to supply the demands of our retail trade.

Those wishing to plant seed quite early in the summer should order seed in the Fall for the following season. Many of our customers do this and report 100% germination.

In some climates, it is desirable to plant seed in mid or late summer, while in other places it is better to wait till early September or October.

Our fresh seed is not produced in large quantities till mid-summer, and the demand is so great that it is impossible to fill all our orders as early as we would like. Therefore, customers who must have their seed sent before August 15th will please add 25% to the list price. For instance: one packet (600 seeds) will be \$1.25 before August 15th.

It is our intention to fill most of our summer orders between August 15th and August 20th. If it has been a good seed-producing season, and we have sufficient seed, we like to put in more than 600 seeds to the packet in filling the late orders. A great many of the very best Pansies produce scarcely any seed till quite late, so the late orders are filled with seeds of extra quality.

Spring planting is desirable in climates too severe for the safe wintering over of plants from Fall-sown seed. Pansies are quite hardy and do well in nearly every climate.

(We do not list the separate colors nor mail Pansy Plants.)

Your flower-loving friend would appreciate a Christmas present of a packet of OREGON GIANT PANSY SEED.

TERMS:—Please send remittance with order to:—

MRS. MERTON G. ELLIS, Canby, Oregon

(Visitors are welcome to our gardens. No business transacted on Sundays.)

CULTURAL DIRECTIONS

In most climates best results are obtained by planting Pansy Seed in the latter part of AUGUST or early SEPTEMBER. If planted much earlier the seedlings will be ready to transplant before the Fall rains start and they are apt to die out.

If seed is planted in OCTOBER, it is safer not to transplant till spring for in most climates, the seedlings will not have time to become established before the freezing weather sets in.

Pansy Seed planted in the early SPRING will begin blooming about May and will produce blooms all summer. With good care they will be at their best and give their largest blooms in the Fall. The seed may be planted very early in the Spring in cold frames or hot-beds. When freezing weather is over they may be transplanted where they are to remain.

Sow the seed thinly in flats and just barely cover the seed with sifted soil. More people get a poor germination because of planting the seed too deep than any other cause except by letting the flats or seed-boxes dry out. They must be kept moist, but care must be taken even in this respect. Damping off may result from too much moisture, irregular, or other improper moisture conditions. Cover the seed-beds during the hot mid-day sunshine with a cloth frame. Protect them also when there is apt to be a heavy storm. Seed should germinate in about a week in August. It takes a little longer later in the Fall.

Transplant when the seedlings have three or four leaves if the weather conditions are favorable. Better to let them become a little crowded than to transplant during a hot dry spell. They should be planted out in the open where they will get plenty of sunshine and where they will remain for spring blooming unless the winter is apt to be entirely too severe. In some places they will need the protection of cold frames, but pansies will stand even some zero weather if protected by straw or peat moss placed around the plants but not completely covering them. Pansies that weather it through the winter out in the open will make the sturdiest plants, and produce the largest finest blooms.

Pansies want especially rich soil. Well rotted horse, cow or sheep manures are good; also bone meal and other commercial fertilizers. Too much chicken manure is not advisable.

WHAT OTHERS THINK OF THE OREGON GIANTS

"I didn't see any pansies last spring equal to mine.

MISS HELEN G. HERRINK,
5810 York Rd., Richmond, Va.

"My friends are asking where I got my pansy seed so a few circulars would help out. They are so large many think they are artificial."

P. L. COPPEL,
1004 Branson Bldg., Columbus, Ohio.

"The plants I grew from your pansy seed were simply wonderful and I sold practically every plant."

MRS. GEORGE H. CHARLISH,
70 Park Row, Woodstock, Ont.

"Have had beautiful pansies from Spring sown seed. They are the talk of the town."

MRS. R. E. WARNTZ,
Nescopeck, Pa.

"Oregon Giants for me every time."

F. C. STONE,
Prescott, Ontario, Canada.

"My pansies are marvelous and every one who sees them wants to know all about them. I'm a regular walking advertisement for Oregon Giant Pansies. Monday I went to Santa Paula to give a floral talk to the Ebell Club of that city. I took with me a large bowl of pansies and when I exhibited them, the ladies just gasped. Of course I told them where the seed came from so no doubt you will

receive some orders from them. I teach a gardening class in Pomona and every one there knows about your pansies."

MRS. S. S. ASCHENBRENNER,
Covina, Calif.

"I regret you could not supply the pansy seed but you can prepare for my early order next year. For ten years I have been looking for the very finest pansies grown and have tried all the best seed I could hear of anywhere. Yours are so far superior to the best of other kinds that they are in a class by themselves. The Oregon Giants make other kinds look like a joke."

H. B. THOMPSON,
Tuscumbia, Alabama.

"I secured first prize at the Scottsbluff Flower Show at which there were about 250 different exhibitors including all kinds of flowers. I also took first at the County Fair held here in Mitchell—a Fair claimed to be better than many State Fairs. And all from your seed. To say I am pleased would be putting it mildly."

H. C. STETSON,
Mitchell, Nebraska.

We appreciate the many kind letters we have received from our customers telling of their success with The Oregon Giants, and wish we had space to print more of them.

MRS. MERTON G. ELLIS, Canby, Oregon,



WREXHAM DELPHINIUMS— with their wonderful, delicate shades, combine beautifully with light pink glads. Some of the most artistic floral baskets we have seen have been made with this combination.

BREAK O' DAY, the EARLY glad, would be ideal for this purpose. It is a very delicate pink and extremely beautiful. It is bound to prove a great forcing variety. It is very prolific, a splendid germinator and blooms from bulblet. Break o' Day was \$25.00 per bulblet until recently.

SPECIAL OFFER:

Three ½ size bulbs and 100 Bulblets
BREAK O' DAY, and
 2 Packets Wrexham Delphinium
 Seed\$5.00

We have a fine stock of the best standard varieties, also a large number of the new and rare **GLADIOLI**.

If you will submit a list of your requirements, stating varieties, sizes, and quantities desired, we shall be glad to quote you a special price on the lot. Our latest price list free on request.

Extra Fine Strain Double Poppies

These Poppies resemble peonies and make a gorgeous display in the garden. They are very easily grown.

These Poppies are annuals.



Cultural Directions:

Sow thinly in early spring where they are to remain. Plant very shallow. When they germinate, thin out so the plants will be 6 or 8 in. apart.

Packet 15 cents

SUGGESTIONS FOR MARKETING PANSY PLANTS.

People in general want to buy pansy plants in the spring and there is small retail demand for them at other times, so seed must be sown with this in mind.

There is great demand for small plants with from four to six leaves early in the spring. They stand transplanting well and customers will obtain splendid results from them.

There is even greater demand for blooming plants in the spring though they will not stand transplanting as well. They look so attractive put up twelve plants to the pansy basket, each plant bearing a giant bloom. Each plant should be wrapped separately with newspaper around the roots but not covering up all the foliage. Early in the spring these baskets sell for 90c or \$1.00; sometimes more.

Often it pays better to wrap 50 or 75 separately and place them in a peach tray, letting customers select the plants they wish. They sell readily at 10 cents a plant, and the very best ones will go quicker still at 15 cents a plant. One customer wrote me that she was getting 50 cents a plant and could not supply the demand. People are willing to pay for the best. This spring a visitor to our gardens begged me to sell him one of my seed-plants offering me 50 cents or more if necessary.

Although there is great demand for pansy plants, yet there is also much competition on Public Markets, etc., so it is important to have BETTER PANSIES than the others have.

In digging pansies for market it is important to wait until a plant has had a bloom wide open for at least a week. The blooms increase in size greatly after first opening, especially in the spring. It sometimes takes patience to wait for them but it pays.

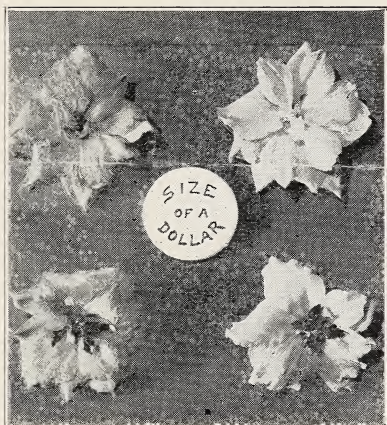
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WREXHAM STRAIN DELPHINIUM SEED

\$1.00 per Packet\$7.50 per ½ ounce.

The Wrexham Strain produces a large proportion of very superior plants from seed.



The Wrexham Delphiniums are the finest on the market to-day. They have splendidly shaped, tall spikes with wonderfully large individual flowers. As may be noticed in the picture, many florets make a silver dollar look small.

The coloring is wonderful, shades of lavender and blue predominating. Some are purple or very dark blue with all shades in between to absolute sky-blue and even more delicate shades blended with cream. There is a silvery sheen in many blooms and other marvelous combinations of color. A large proportion are double.

Often the bloom spikes stand 6 or 7 feet tall and the part containing the florets over a yard long.

PLANTING DIRECTIONS: Plant the seeds either in early spring or mid-summer, in flats filled with fairly rich soil. Cover with 1-8 in. sifted soil. Cover with either cloth or glass frame, glass preferred. If glass frame is used, place a single sheet of newspaper directly under the glass, not resting on the soil. This shades the soil and helps to retain the moisture.

Keep quite moist. Remove shade gradually. When the seedlings have 3 or 4 leaves transplant a foot apart. *Do not transplant during a hot dry spell.* If seeds are planted in summer, the seedlings should be transplanted into a cold frame for the winter.

If available, a greenhouse is best to start the seeds.

Some people have trouble getting Delphinium Seed to germinate and find it more satisfactory to have a florist start them in his greenhouse. There is only a slight charge for this. Sometimes a florist will do it for a share of the seedlings.

It takes a little longer for Delphinium Seed to germinate than Pansy Seed, but they should come if the seed is fresh.

Delphiniums have two distinct blooming seasons, sometimes three. The blooms should not be allowed to go to seed to secure best results. It is well to cut the plants back after a blooming season. Bone meal in moderation is good but not too close to the plants.

Terms: Please send remittance with order to—

MRS. MERTON G. ELLIS

CANBY, OREGON